(A Saudi Joint Stock Company)
Interim Consolidated
Financial Statements (Unaudited)
For The Three-Month and Nine-Month Periods
Ended September 30, 2016
Together with
Independent Auditors' Review Report

ETIHAD ETISALAT COMPANY (A SAUDI JOINT STOCK COMPANY)

INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2016

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Licence No. 46/11/323 issued 11/3/1992

REVIEW REPORT ON THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

To: The Shareholders of Etihad Etisalat Company (A Saudi Joint Stock Company) Riyadh – Kingdom of Saudi Arabia

Scope of review

We have reviewed the accompanying interim consolidated balance sheet of Etihad Etisalat Company (the "Company") and its subsidiaries (together the "Group") as of September 30, 2016, the related interim consolidated statement of income for the three and nine months periods then ended, cash flows and changes in equity for the nine months period then ended and the attached notes from 1 to 12 which form an integral part of these interim consolidated financial statements. These interim consolidated financial statements are the responsibility of the Group's management and have been prepared by them and submitted to us together with all the information and explanations which we required. Our responsibility is to provide a conclusion on the review of these interim consolidated financial statements.

We conducted our review in accordance with the Auditing Standard on Review of Interim Financial Reporting issued by the Saudi Organization for Certified Public Accountants (SOCPA). A review consists principally of analytical procedures applied to financial data and information and making inquiries of Group's personnel responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion on the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Review conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying interim consolidated financial statements for them to be in conformity with the accounting standards generally accepted in the Kingdom of Saudi Arabia.

MG Al Fozan &

For KPMG Al Fozan & Partners

Certified Public Accountants

Khalil Ibrahim Al Sedais

License No. 371

Riyadh on: 18 Muharram 1438H Corresponding to: 19 October 2016

(A SAUDI JOINT STOCK COMPANY)

INTERIM CONSOLIDATED BALANCE SHEET (UNAUDITED)

(All amounts in Saudi Riyals thousands unless otherwise stated)

		As at 30 Se	ptember
	Notes	2016	2015
ASSETS			
Current assets			
Cash and cash equivalents		586,660	1,301,685
Short-term investments		350,000	1,250,000
Accounts receivable	3	3,817,569	3,628,773
Due from a related party		52,681	25,639
Inventories		217,953	445,908
Prepaid expenses and other assets		1,994,006	1,665,189
Total current assets		7,018,869	8,317,194
Non-current assets	631)		
Property and equipment	4	24,224,235	23,781,176
Licenses' acquisition fees	5	7,590,225	8,148,218
Goodwill		1,466,865	1,466,865
Investments		19,003	18,755
Capital advances		943,308	1,406,078
Total non-current assets		34,243,636	34,821,092
TOTAL ASSETS		41,262,505	43,138,286
LIABILITIES AND EQUITY			
Current liabilities			14 600 060
Current portion of long-term loans and notes payable	6	8,036,581	14,607,053
Accounts payable		4,829,902	6,962,128
Due to related parties		256,737	185,712
Accrued expenses and other liabilities		5,782,360	5,548,175
Zakat provision		37,079	55,748
Total current liabilities		18,942,659	27,358,816
Non-current liabilities		4.400.450	
Long-term loans and notes payable	6	6,620,279	-
Provision for end-of-service benefits		271,097	229,294
Total non-current liabilities		6,891,376	229,294
TOTAL LIABILITIES		25,834,035	27,588,110
EQUITY		Z Z 00 000	7 700 000
Share capital	1	7,700,000	7,700,000
Statutory reserve	7	2,648,971	2,648,971
Retained earnings		5,077,999	5,199,705
Total shareholders' equity		15,426,970	15,548,676
Non-Controlling interest		1,500	1,500
Total equity		15,428,470	15,550,176
TOTAL LIABILITIES AND EQUITY		41,262,505	43,138,286

The accompanying notes from page 6 to page 30 form an integral part of these interim consolidated financial statements.

al Officer Chief Executive Officer

fficer Authorized Board Member

(A Saudi Joint Stock Company)

INTERIM CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

(All amounts in Saudi Riyals thousands unless otherwise stated)

		For the three-m		For the nine-me ended 30 Sep	otember
	Notes	2016	2015	2016	2015
Revenues		2,931,839	3,700,080	9,660,998	10,936,471
Cost of services and sales		(1,190,658)	(1,675,051)	(3,907,166)	(5,112,365)
Gross profit	-	1,741,181	2,025,029	5,753,832	5,824,106
Operating expenses:				44.000.00	(1.146.630)
Selling and marketing expenses		(325,936)	(351,634)	(1,030,564)	(1,146,579)
General and administrative expenses		(605,362)	(852,608)	(1,667,655)	(2,848,604)
Depreciation and amortization	4, 5	(946,733)	(870,826)	(2,907,773)	(2,645,978)
Total operating expenses		(1,878,031)	(2,075,068)	(5,605,992)	(6,641,161)
(Loss) / income from main operations	5	(136,850)	(50,039)	147,840	(817,055)
Finance expenses		(131,889)	(120,952)	(394,713)	(246,730)
Other income		5,612	22,353	53,614	107,060
Loss before zakat	•	(263,127)	(148,638)	(193,259)	(956,725)
Zakat		95,409	(9,650)	60,963	(146,990)
NET LOSS FOR THE PERIOD	•	(167,718)	(158,288)	(132,296)	(1,103,715)
(Loss) / earnings per share (in Saudi Riyals) from:					
(Loss) / income from main operations	8	(0.18)	(0.06)	0.19	(1.06)
	8	(0.22)	(0.21)	(0.17)	(1.43)
Net loss for the period	0	(0.22)	(0.21)	(0.17)	30 130

The accompanying notes from page 6 to page 30 form an integral part of these interim consolidated financial statements.

Chief Financial Officer

Chief Executive Officer

Authorized Board Member

(A Saudi Joint Stock Company)

INTERIM CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

(All amounts in Saudi Riyals thousands unless otherwise stated)

	For the nine-m ended 30 Se	
	2016	2015
OPERATING ACTIVITIES		
Net loss for the period	(132,296)	(1,103,715)
Adjustments to reconcile net loss to net cash from operating activities:		2 100 400
Depreciation	4,438,749	2,198,490
Amortization of licenses' acquisition fees	449,044	447,488
Provision for doubtful debts	304,588	1,079,873
Finance expenses	394,713	246,730
Gain on sale of investments		(5,696)
Provision for inventory obsolescence	(3,288)	181,937
Provision for employees' end of service	51,842	63,895
Zakat Provision	(60,963)	146,990
Changes in working capital:	4400.04	(226 116)
Accounts receivable	(698,067)	(236,115)
Due from a related party	(16,173)	30,755
Inventories	271,194	190,229
Prepaid expenses and other assets	(412,636)	143,143 405,651
Accounts payable	673,955	40,438
Due to related parties	45,767	715,943
Accrued expenses and other liabilities	284,619	(223,902)
Finance expenses paid	(353,018)	(34,522)
End-of-service benefits, paid	(20,598)	(104,560)
Zakat paid	(76,932)	4,183,052
Net cash from operating activities	3,160,480	4,163,032
INVESTING ACTIVITIES		
Purchase of property and equipment	(4,492,858)	(2,280,653)
Disposals of property and equipment	19	702
Acquisition of licenses	(13,056)	(29,953)
Disposal of license	-	12,389 11,076
Proceeds from sale of investment	-	(22)
Acquisition of investment	000.000	(150,000)
Short-term investment	900,000	(2,436,461)
Net cash used in investing activities	(3,605,895)	(2,430,401)
FINANCING ACTIVITIES	2 075 401	30,401
Proceeds from long-term loans	2,975,481	(2,439,639)
Payment of long-term loans	(2,440,976)	(2,409,238)
Net cash from / (used in) financing activities	534,505	(2,407,236)
Net change in cash and cash equivalents	89,090	(662,647)
Cash and cash equivalents at beginning of the period	497,570	1,964,332
Cash and cash equivalents at end of the period	586,660	1,301,685
Supplemental non-cash information:		
Property and equipment purchases credited to capital expenditures payable	(2,379,919)	(1,249,452)
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The accompanying notes from page 6 to page 30 form an integral part of these interim consolidated financial statements.

Officer Chief Finar

Chief Executive Officer

Authorized Board Member

(A Saudi Joint Stock Company)
INTERIM CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)
FOR THE NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2016
(All amounts in Saudi Riyals thousands unless otherwise stated)

Total	15,560,766 (132,296) 15,428,470	16,653,891 (1,103,715)
Non- controlling interest	1,500	1,500
Total Shareholders' equity	15,559,266 (132,296) 15, 426 ,970	16,652,391 (1,103,715) 15,548,676
Retained earnings	5,210,295 (132,296) 5,077,999	6,303,420 (1,103,715) 5,199,705
Statutory	2,648,971	2,648,971
Share	7,700,000	7,700,000
	Balance at 1 January, 2016 Net loss for the period Balance at September 30, 2016	Balance at 1 January, 2015 Net loss for the period Balance at September 30, 2015

The accompanying notes from page 6 to page 30 form an integral part of these interim consolidated financial statements.

Chief Firrangal Officer Chief Ex

Chief Executive Officer

Authorized Board Member

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

1. ORGANIZATION AND ACTIVITY

1.1 Etihad Etisalat Company

Etihad Etisalat Company ("Mobily" or the "Company"), a Saudi joint stock company, registered in the Kingdom of Saudi Arabia under commercial registration number 1010203896 issued in Riyadh on 14 December 2004 (corresponding to Dhul Qa'adah 2, 1425H). The registered office for the Company is P.O. Box 23088, Riyadh 11321, Kingdom of Saudi Arabia.

The Company was incorporated pursuant to the Royal decree number M/40 dated 18 August 2004 (corresponding to Rajab 2, 1425H) approving the Council of Ministers resolution number 189 dated 10 August 2004 (corresponding to Jumada II 23, 1425H) to approve the award of the license to incorporate a Saudi joint stock company under the name of "Etihad Etisalat Company".

Pursuant to the Council of Ministers resolution number 190 dated 10 August 2004 (corresponding to Jumada II 23, 1425H), the Company obtained the licenses to install and operate 2G and 3G mobile telephone network including all related elements and the provision of all related services locally and internationally through its own network.

The Company's main activity is to establish and operate mobile wireless telecommunications network, fiber optics networks and any extension thereof, manage, install and operate telephone networks, terminals and communication unit systems, in addition to sell and maintain mobile phones and communication unit systems in the Kingdom of Saudi Arabia. The Company commenced its commercial operations on 25 May 2005 (corresponding to Rabi Al-Thani 17, 1426H).

The authorized, issued and paid up share capital of the Company is SR 7,700 million divided into 770 million shares of SR 10 each.

Mobily clarified in its announcement on 13 May 2015 (corresponding to Rajab 24, 1436H) that it is currently at the phase of studying the possibility of selling its telecommunications towers. The Company has not entered into any binding agreement in this regard nor determined the financial impact thereof.

1.2 Subsidiaries

Below is the summary of Group's subsidiaries' and ownership percentage as at September 30, 2016:

	Country of	Ownership	percentage	Initial
Name	incorporation	Direct	Indirect	investment
Mobily Ventures Holding SPC	Bahrain	100%	522	2,510
Mobily InfoTech India Private Limited	India	99.99%	0.01%	1,836
Bayanat Al-Oula for Network Services Company	Saudi Arabia	99.00%	1.00%	1,500,000
Zajil International Network for Telecommunication Company	Saudi Arabia	96.00%	4.00%	80,000
National Company for Business Solutions	Saudi Arabia	95.00%	5.00%	9,500
Sehati for Information Service Company	Saudi Arabia	90.00%	10.00%	900
Mobily Plug & Play LLC	Saudi Arabia	60.00%		2,250
National Company for Business Solutions FZE	United Arab Emirates		100.00%	184

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

1. ORGANIZATION AND ACTIVITY (CONTINUED)

1.2 Subsidiaries (continued)

The main activities of the subsidiaries are as follows:

- Development of technology software programs for the Company use, and to provide information technology support.
- Execution of contracts for the installation and maintenance of wire and wireless telecommunications networks and the installation of computer systems and data services.
- Wholesale and retail trade in equipment and machinery, electronic and electrical devices, wire
- and wireless telecommunications' equipment, smart building systems and import and export to third parties, in addition to marketing and distributing telecommunication services and providing consultation services in the telecommunication domain.
- Wholesale and retail trade in computers and electronic equipment, maintenance and operation of such equipment, and provision of related services.
- Providing television channels service over internet protocol (IPTV).
- Establishment, management and operation of, and investment in service and industrial projects.
- Establishment, operating and maintenance of telecommunications networks, computer and its
 related works, and establishment, maintenance and operating of computer software, importing
 and exporting and sale of equipment, devices and programs of telecommunication systems and
 computer software
- Establish and own companies specializing in commercial activities.
- Manage its affiliated companies or to participate in the management of other companies in which it owns shares, and to provide the necessary support for such companies.
- Invest funds in shares, bonds and other securities.
- Own real estate and other assets necessary for undertaking its activities within the limits pertained by law.
- Own or to lease intellectual property rights such as patents and trademarks, concessions and other intangible rights to exploit and lease or sub-lease them to its affiliates or to others.
- Have interest or participate in any manner in institutions which carry on similar activities or which may assist the Company in realizing its own objectives in the Kingdom of Bahrain or abroad. The Company may acquire such entities or merge therewith.
- Perform all acts and services relating to the realization of the foregoing objects.

The interim consolidated financial statements of the Group include the financial information of the following subsidiaries:

1.2.1 Mobily Ventures Holding SPC

During 2014, the Company completed the legal formalities pertaining to the investment in a new subsidiary, Mobily Ventures Holding, Single Person Company (SPC), located in the Kingdom of Bahrain owned 100% by the Company.

1.2.2 Mobily InfoTech India Private Limited

During the year 2007, the Company invested in 99.99% of the share capital of a subsidiary company, Mobily InfoTech India Private Limited incorporated in Bangalore, India which commenced its commercial activities during the year 2008. Early 2009, the remaining 0.01% of the subsidiary's share capital was acquired by National Company for Business Solutions, a subsidiary of the Company.

The subsidiary's financial year ends on March 31 of every year. Same parent company financial period is used in preparing the group consolidated financial statements.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

1. ORGANIZATION AND ACTIVITY (CONTINUED)

1.2 Subsidiaries(continued)

1.2.3 Bayanat Al-Oula for Network Services Company

During the year 2008, the Company acquired 99% of the partners' shares in Bayanat, a Saudi limited liability company. The acquisition included Bayanat's rights, assets, obligations, commercial name as well as its current and future trademarks for a total price of Saudi Riyals 1.5 billion, resulting in goodwill of Saudi Riyals 1.466 billion on the acquisition date. The remaining 1% is owned by National Company for Business Solutions, a subsidiary of the Company.

1.2.4 Zajil International Network for Telecommunication Company

During the year 2008, the Company acquired 96% of the partners' shares in Zajil International Network for Telecommunication Company ("Zajil"), a Saudi limited liability company. The acquisition included Zajil's rights, assets, obligations, commercial name as well as its current and future trademarks for a total price of Saudi Riyals 80 million, resulting in goodwill of Saudi Riyals 63 million on the acquisition date. The remaining 4% is owned by National Company for Business Solutions, a subsidiary of the Company. The goodwill has been fully impaired during the year ended 31 December 2014.

1.2.5 National Company for Business Solutions

During the year 2008, the Company invested in 95% of the share capital of National Company for Business Solutions, a Saudi limited liability company. The remaining 5% is owned by Bayanat, a subsidiary of the Company.

1.2.6 Sehati for Information Service Company

During 2014, the Company completed the legal formalities pertaining to the investment of 90% in Sehati for Information Service Company. The remaining 10% is owned by Bayanat, a subsidiary of the Company.

1.2.7 Mobily Plug & Play LLC (Under liquidation)

During 2014, the Company completed the legal formalities pertaining to the investment of 60% in Mobily Plug & Play LLC. The remaining 40% is owned by Plug & Play International, a Company incorporated in USA.

1.2.8 National Company for Business Solutions FZE

During 2014, the National Company for Business Solutions (KSA) completed the legal formalities pertaining to the investment of 100% in National Company for Business Solutions FZE, a Company incorporated in the United Arab of Emirates.

2. SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies applied in the preparation of these interim consolidated financial statements are set out below. These policies have been consistently applied to all periods presented, unless otherwise stated.

2.1 Basis of preparation

The accompanying interim consolidated financial statements have been prepared under the historical cost convention on the accrual basis of accounting and going concern concept in compliance with accounting standards promulgated by Saudi Organization for Certified Public Accountants ("SOCPA"). The interim consolidated financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2015.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.1 Basis of preparation (continued)

In management's opinion, the interim consolidated financial statements reflect all adjustments (which include normal recurring adjustments) necessary to present fairly the results of operations for the interim period presented.

As of September 30, 2016 the Group's net current liabilities amounted to SR 12 billion (September 30, 2015: SR 19 billion) whereas the net loss for the period ended September 30, 2016 amounted to SR 132 million (September 30, 2015: SR 1.1 billion). The Group is at an advanced stage of discussions with various banks to refinance significant part of the current portion of its borrowing. On the basis of the preliminary positive outcome of the market testing phase, the management expects reasonably to complete the refinancing by the end of the year. However, the conclusion of the refinancing remains subject to final discussion of terms and conditions and the implementation of binding agreements.

Based on its cash flows forecast and completion of refinancing, the Group expects to continue to meet its obligations as they become due in the normal course of operation. Accordingly, the Management and Directors believe that it is appropriate to prepare these interim consolidated financial statements under the going concern basis.

2.2 Critical accounting estimates and judgments

The preparation of interim consolidated financial statements in conformity with generally accepted accounting standards in Saudi Arabia requires the use of certain critical estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the reporting period. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities are discussed below:

a) Provision for doubtful debts

A provision for impairment of accounts receivable is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the trade receivable is impaired. For significant individual amounts, assessment is made at individual basis. Amounts which are not individually significant, but are overdue, are assessed collectively and a provision is recognized considering the length of time and recoverability in the prior years. The provision for doubtful debts included in "general and administrative expenses" in the interim consolidated statement of income for the nine months period ended September 30, 2016 amounted to SR 305 million (September 30, 2015: SR 1,080 million).

b) Impairment of goodwill

The Group tests annually whether goodwill has suffered any impairment in accordance with the accounting policy stated in Note 2.10. These calculations require the use of estimates and recoverable amounts of cash generating units have been determined based on value-in-use calculations.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.2 Critical accounting estimates and judgments (continued)

c) Property and equipment

Useful lives of property and equipment

The useful life of each of the Group's items of property and equipment is estimated based on the period over which the asset is expected to be available for use (Note 2.7). Such estimation is based on a collective assessment of practices of similar businesses, internal technical evaluation, experience with similar assets and application of judgment as to when the assets become available for use and the commencement of the depreciation charge.

The estimated useful life of each asset is reviewed periodically and updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the asset. It is possible, however, that future results of operations could be materially affected by changes in the amounts and timing of recorded expenses brought about by changes in the factors mentioned above. A reduction in the estimated useful life of any item of property and equipment would increase the recorded operating expenses and decrease non-current assets.

Allocation of costs

The Group enters into arrangements with certain of its key suppliers which may include the provision of multiple products and services including property and equipment, inventories and maintenance and other services across a number of reporting periods. Such arrangements may include the provision of free of charge assets and incentives which enable the Group to obtain further products and services at discounted values. Management aggregates, where appropriate, such arrangements and allocates the net cost of such an aggregation between the multiple products and services based on its best estimate of the fair value of the individual components. The cost of such components is capitalized or expensed according to the relevant accounting policy.

(d) Zakat assessments

Provision for zakat and withholding taxes is determined by the Group in accordance with the requirements of the General Authority of Zakat and Tax ("GAZT") and is subject to change based on final assessments received from the GAZT. The Group recognizes liabilities for any anticipated zakat and withholding tax based on management's best estimates of whether additional zakat/taxes will be due. The final outcome of any additional amount assessed by the GAZT is dependent on the eventual outcome of the appeal process which the Group is entitled to. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences could impact the consolidated statement of income in the period in which such final determination is made.

(e) Contingencies

The Group is currently involved in various legal proceedings. Estimates of the probable costs for the resolution of these claims, if any, have been developed in consultation with internal and external counsels handling the Group's defense in these matters and are based upon the probability of potential results. The Group's management currently believes that these proceedings will not have a material effect on the financial statements. It is possible, however, that future results of operations could be materially affected depending on the final outcome of the proceedings.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.2 Critical accounting estimates and judgments (continued)

(f) Revenues

Gross versus net presentation

When the Group sells goods or services as a principal, revenue and payments to partners are reported on a gross basis in revenue and operating costs. If the Group sells goods or services as an agent, revenue and payments to partners are recorded in revenue on a net basis, representing the margin earned.

Whether the Group is considered to be the principal or an agent in the transaction depends on analysis by management of both the legal form and substance of the agreement between the Group and its business partners; such judgments impact the amount of reported revenue and operating expenses but do not impact reported assets, liabilities or cash flows.

Multiple element arrangements

In arrangements involving the delivery of bundled products and services, including long-term arrangements, those bundled products and services are separated into individual elements, each with its own separate revenue contribution taking into the consideration the specific contractual details, evaluated from the perspective of the customer. Total arrangement consideration is allocated to each deliverable based on the relative fair value of the individual element. The Group generally determines the fair value of individual elements based on an objective and reliable assessment of the prices at which the deliverables may be sold on a standalone basis, taking into consideration the time value of the money.

2.3 Cash and cash equivalents

Cash and cash equivalents include cash on hand, bank current accounts and Murabaha facilities with original maturities of three month or less from acquisition date.

2.4 Short-term investments

Short-term investments include placements with banks and other short-term highly liquid investments with original maturities of three months or more but not more than one year from the purchase date.

2.5 Accounts receivable

Accounts receivable are carried at original invoice amount less provision for doubtful debts. A provision against doubtful debts is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Such provisions are charged to the interim consolidated statement of income and reported under "general and administrative expenses". When account receivable is uncollectible, it is written-off against the provision for doubtful debts. Any subsequent recoveries of amounts previously written-off are credited against "general and administrative expenses" in the interim consolidated statement of income. Write-off of accounts receivable against which no provision is made is charged directly to the interim consolidated statement of income in the period in which such write-off is made and reported under general and administrative expenses. Accounts receivables which are collectible beyond 12 months are classified and presented as non-current assets in the consolidated balance sheet.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.6 Inventories

Inventories comprise of mobile phones (handsets) and other customer-premise equipment (CPE), SIM cards, pre-paid vouchers and scratch cards. Inventories are stated at the lower of cost or net realizable value. Net realizable value represents the difference between the estimated selling price in the ordinary course of business and selling expenses. Cost is determined by using the weighted average method. The Group provides for slow-moving and obsolete inventories in the cost of services and sales in the interim consolidated statement of income.

2.7 Property and equipment

Property and equipment, except land, are stated at cost less accumulated depreciation. The cost of property and equipment includes direct costs and other directly attributable incremental costs incurred in their acquisition and installation, net of any supplier discounts.

Depreciation on property and equipment is charged to the interim consolidated statement of income using the straight line method over their estimated useful lives at the following annual depreciation rates.

	Depreciation rate
Buildings	5 %
Leasehold improvements	10 %
Telecommunication network equipment	4 % - 20 %
Computer equipment and software	16 % - 33 %
Office equipment and furniture	14 % - 33 %
Vehicles	20 % - 25 %

Additional depreciation is charged in the current period to allow for known delays in capitalization or transfer out of capital work in progress.

Major renovations and improvements are capitalized if they increase the productivity or the operating useful life of the assets as well as direct labor and other direct costs. Repairs and maintenance are expensed when incurred. Gain or loss on disposal of property and equipment which represents the difference between the sale proceeds and the carrying amount of these assets, is recognized in the interim consolidated statement of income.

Capital work in progress is stated at cost until the construction on installation is complete. Upon the completion of construction or installation, the cost of such assets together with cost directly attributable to construction or installation, including capitalized borrowing cost, are transferred to the respective class of asset. No depreciation is charged on capital work in progress.

2.8 Licenses' acquisition fees

Licenses' acquisition fees are amortized according to their regulatory useful lives and the amortization is charged to the interim consolidated statement of income. The capitalized license fees are reviewed at the end of each financial year to determine if any decline exists in their values. In case impairment is identified in the capitalized licenses' fees, such impairment is recorded in the interim consolidated statement of income.

(A Saudi Joint Stock Company)

NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.9 Goodwill

Goodwill represents the excess of consideration paid for the acquisition of subsidiaries over the fair value of the net assets acquired at the acquisition date and reported in the interim consolidated financial statements at carrying value after adjustments for impairment in value.

2.10 Investments in subsidiaries and associates

(a) Subsidiaries

Subsidiaries are entities over which the Group has the power to govern the financial and operating policies to obtain economic benefit generally accompanying a shareholding of more than one half of the voting rights. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries. The cost of an acquisition is measured as the fair value of the assets given or liabilities incurred or assumed at the date of acquisition. Acquisition-related costs are recognised in the interim consolidated statement of income as incurred. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. Goodwill arising from acquisition of subsidiaries is reported separately in the accompanying interim consolidated balance sheet. Goodwill is tested annually for impairment and carried at cost, net of any accumulated impairment losses, if any.

Intercompany transactions, balances and unrealized gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

(b) Associates

Associates are entities over which the Group has significant influence but not control. Investments in associates are accounted for using the equity method of accounting and are initially recognized at cost. The Group's share of its associate's post-acquisition income or losses is recognized in the interim consolidated statement of income, and its share of post-acquisition movements in reserves is recognized in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Group does not recognize further losses, unless it has incurred obligations or made payments on behalf of the associate.

Unrealized gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates. Unrealized losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

Dilution gains and losses arising from investments in associates are recognized in the interim consolidated statement of income.

(c) Non-controlling interest

Non-controlling interest represents the portion of income or loss and net assets not held by the Group and are presented separately in the interim consolidated statement of income and within equity in the interim consolidated balance sheet, separately from shareholders' equity.

Acquisition of non-controlling interest is accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognised as a result of such transactions. The Group recognizes any non-controlling interest in the acquiree on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

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2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.11 Impairment of non-financial assets

Non-financial assets, other than goodwill, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the asset exceeds its recoverable amount which is higher of an asset's fair value less cost to sell or value in use. For the purpose of assessing impairment, assets are grouped at lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of impairment at each reporting date. Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined, had no impairment loss been recognized for the assets or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in the interim consolidated statement of income. Impairment losses recognized on goodwill are not reversible.

2.12 Borrowings

Borrowings are recognized at the proceeds received, net of transactions costs incurred, if any. Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets are capitalized as part of those assets. Other borrowing costs are charged to the interim consolidated statement of income.

2.13 Accounts payable and accruals

Liabilities are recognized for amounts to be paid for goods and services received, whether or not billed to the Group.

2.14 Provisions

Provisions are recognized when; the Group has a present legal or constructive obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation; and the amount can be reliably estimated.

2.15 Zakat and income tax

The Group is subject to zakat in accordance with the regulations of the General Authority of Zakat and Tax (the "GAZT"). Provision for zakat for the Group and zakat related to the Group's ownership in the Saudi Arabian subsidiaries is charged to the interim consolidated statement of income. Foreign shareholders in the consolidated Saudi Arabian subsidiaries are subject to income taxes. Additional amounts payable, if any, at the finalization of final assessments are accounted for when such amounts are determined. The Company and its Saudi Arabian subsidiaries withhold taxes on certain transactions with non-resident parties in the Kingdom of Saudi Arabia as required under Saudi Arabian Income Tax Law.

Foreign subsidiaries are subject to income taxes in their respective countries of domicile. Such income taxes are charged to the interim consolidated statement of income.

2.16 Employee termination benefits

Employee termination benefits required by Saudi Labor and Workman Law are accrued by the Company and its Saudi Arabian subsidiaries and charged to the interim consolidated statement of income. Provision for employees' termination benefits are made in accordance with the Projected Unit Credit method. The provision is recognized based on the present value of the defined benefit obligations.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.16 Employee termination benefits (continued)

The present value of the defined benefit obligations is calculated using assumptions on the average annual rate of increase in salaries, average period of employment and an appropriate discount rate. The assumptions used are calculated on a consistent basis for each period and reflect management's best estimate. The discount rates are set in line with the best available estimate of market yields currently available at the reporting date with reference to government and corporate bonds.

2.17 Revenues

Revenue comprises the fair value of the consideration received or receivable from the sale of goods and services in the ordinary course of the Group's activities. Revenue is stated net of trade discounts, promotions and volume rebates and after eliminating revenue within the Group.

The Group recognizes revenue when the amount of revenue can be reliably measured; when it is probable that future economic benefits will flow to the Group; and when specific criteria have been met for each of the Group's activities, as described below.

The Group's revenue comprises revenue from mobile telecommunications services as summarized below:

- (a) Revenue from mobile telecommunications comprises amounts charged to customers in respect of connection or activation, airtime usage, text messaging, the provision of other mobile telecommunications services including data services, and fees for connecting users of other fixed line and mobile networks to the Group's network.
- (b) Airtime, text messaging and data usage by customers is invoiced and recorded as part of a periodic billing cycle and recognized as revenue over the related access period. Unbilled revenue resulting from services already provided from the billing cycle date to the end of each accounting period is accrued and unearned revenue from services provided in periods after each accounting period is deferred and recognised as the customer uses the airtime.
- (c) Connection or activation fees, are non-refundable, one-off, fees charged to customers when they connect to the network and are recognized over full as revenue in the period in which the underlying obligation is fulfilled. The fees to the Group are not contingent upon resale or payment by the end user as the Group has no further obligations related to bringing about resale or delivery, and all other revenue recognition criteria have been met.
- (d) Subscription fees are monthly access fees that do not vary according to usage and are recognized as revenue on a straight-line basis over the service period.
- (e) Interconnect revenue is recognized on the basis of the gross value of invoices raised on other operators for termination charges based on the airtime usage, text messaging, and the provision of other mobile telecommunications services for the billing period as per the agreed rate.
- (f) Roaming revenue is recognized on the basis of the gross value of invoices raised on other roaming partners based on actual traffic delivered during the billing period.
- (g) Revenue from sale of handsets and replaced sim cards is recognized upon delivery of the products to the customers in the period during which the sale transaction took place.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.17 Revenues (continued)

(h) In arrangements involving the delivery of bundled products and services, those bundled products and services are separated into individual elements, each with its own separate revenue contribution, evaluated from the perspective of the customer. Total arrangement consideration is allocated to each deliverable based on the relative fair value of the individual element. The Group generally determines the fair value of individual elements based on an objective and reliable assessment of the prices at which the deliverable is regularly sold on a standalone basis.

2.18 Costs and expenses

2.18.1 Cost of services and sales

Represent the cost of services and sales incurred during the period which include the costs of goods sold, direct labor, governmental charges, interconnection costs and other overheads related to the revenues recognized.

2.18.1.a Governmental charges

Governmental charges represent government contribution fees in trade earnings, license fees, frequency waves' fees and costs charged to the Group against the rights to use telecommunications and data services in the Kingdom of Saudi Arabia as stipulated in the license agreements. These fees are recorded in the related periods during which these fees are incurred and included under cost of services in the interim consolidated statement of income.

2.18.1.b Interconnection costs

Interconnection costs represent connection charges to national and international telecommunication networks. Interconnection costs are recorded in the period when relevant calls are made and are included in the cost of services caption in the interim consolidated statement of income.

2.18.2 Selling and marketing expenses

Represent expenses resulting from the Group's management efforts with regard to the marketing function or the selling and distribution function. Selling and marketing expenses include direct and indirect costs not specifically part of cost of revenues. Allocations between selling and marketing expenses and cost of revenues, when required, are made on a consistent basis.

2.18.3 General and administrative expenses

Represent expenses relating to the administration and not to the revenue earning function or the selling and distribution functions. General and administrative expenses include direct and indirect costs not specifically part of cost of revenues. Allocations between general and administrative expenses and cost of revenues, when required, are made on a consistent basis.

2.19 Dividends

Dividends are recorded in the interim consolidated financial statements in the period in which they are approved by the Shareholders of the Group.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.20 Foreign currency transactions

(a) Reporting currency and functional currency

The interim consolidated financial statements are presented in Saudi Riyals "SR", which is the Company's functional and Group's presentation currency. Each subsidiary in the Group determines its own functional currency, and as a result, items included in the financial statements of each subsidiary are measured using that functional currency.

(b) Transactions and balances

Transactions in foreign currencies are initially recorded in the functional currency rate ruling at the date of the transaction. At interim consolidated balance sheet date, monetary assets and liabilities denominated in foreign currencies are translated to the functional currency at exchange rates prevailing on that date. Gains and losses resulting from changes in exchange rates for the related period end, are recognized in the consolidated statement of income.

(c) Group companies

The results and financial position of foreign subsidiaries and associates, not operating in a hyperinflationary economy, having reporting currencies other than Saudi Riyals are translated into Saudi Riyals as follows:

- i. assets and liabilities for each balance sheet presented are translated at the closing exchange rate at the date of that balance sheet;
- ii. income and expenses for each the income statement are translated at average exchange rates; and
- iii. components of the shareholders' equity accounts are translated at the exchange rates in effect at the dates the related items originated.

Cumulative adjustments resulting from the translations of the financial statements of foreign subsidiaries and associates into Saudi Riyals are reported as a separate component of shareholders' equity.

2.21 Operating and finance leases

Lease agreements are classified as finance leases if the lease agreement transfers substantially all the risks and rewards incidental to ownership of an asset. Other leases are classified as operating leases whereby the expenses and the revenues associated with the operating leases are recognized in the interim consolidated statement of income on a straight-line basis over the term of the leases.

The present value of lease payments for assets sold under finance lease is recognized as a receivable net of unearned finance income. Lease income is recognized over the term of the lease using the net investment method, which reflects a constant periodic rate of return. Provision is made against lease receivables, as soon as they are considered doubtful of recovery. Amounts due over one year are classified as non-current assets.

2.22 Loyalty program

The Group operates a loyalty program that provides a variety of benefits to customers and third parties. Loyalty award credits are based on a customer's telecommunications usage. The Group accounts for the loyalty award credits as a separately identifiable component of the sales transactions and on points purchased by third parties in which they are granted.

The consideration in respect of the initial sale is allocated to award credits based on their fair value and is accounted for as a liability in the interim consolidated balance sheet until the awards are utilized. The fair value is determined using estimation techniques that take into account the fair value of the benefits for which the awards could be redeemed and is net of awards credit which are expected to expire (breakage). The Group also sells award credits to third parties for use in promotional activities. The revenue from such sales is recognized when the awards are ultimately utilized.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

2.23 Contingent liabilities

A contingent liability is a possible obligation which may arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group, or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. If the amount of the obligation cannot be measured with sufficient reliability, then the Group does not recognize the contingent liability but discloses it in the interim consolidated financial statements.

2.24 Segment reporting

(a) Business segment

A business segment is group of assets, operations or entities:

- engaged in revenue producing activities;
- ii. results of its operations are continuously analyzed by management in order to make decisions related to resource allocation and performance assessment; and
- iii. financial information is separately available.

(b) Geographical segment

A geographical segment is group of assets, operations or entities engaged in revenue producing activities within a particular economic environment that are subject to risks and returns different from those operating in other economic environments. (See also Note 11).

3. ACCOUNTS RECEIVABLES

	<u>2016</u>	<u>2015</u>
Accounts receivable	6,482,929	5,917,377
Less: provision for doubtful debts	(2,665,360)	(2,288,604)
	3,817,569	3,628,773

During Q4 of 2014, the Company started an arbitration process in relation to the amounts receivable arising from a Service Agreement signed with Mobile Telecommunications Company Saudi Arabia ("Zain KSA") on May 6, 2008 (corresponding to Jumada Al-Awal 1, 1429H). This agreement covers the provision of services that include national roaming, site sharing, transmission links and international traffic.

The Arbitral Tribunal held several arbitration sessions to discuss and review the pleadings of both parties as previously disclosed. The last arbitration session was held on October 1, 2016 (corresponding to Dul Heja 30,1437H) in order to discuss the draft copy of the technical expert report which ended with the Arbitral Tribunal's decision to close the proceedings and submit the case for review and consideration. The Arbitral Tribunal, further, informed the parties that they will be notified of the date of the issuance of the arbitral award in due course and the company has not received any notice yet

From the total receivable balance of Zain KSA SR 2.1 billion is subject to the arbitration proceedings. As at September 30, 2016 the aggregate provision against receivable balance of Zain KSA is SR 2.2 billion of which SR 5.5 million has been recorded during the period ended September 30, 2016 (September 30, 2015: SR 779 million).

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

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3. ACCOUNTS RECEIVABLE (CONTINUED)

The Service Agreement is still valid and the Company is receiving irregular payments from Zain KSA for the services provided. While the outcome of the arbitration proceedings has not been decided yet, the Management and the directors believe that sufficient and adequate provision has been made as of September 30, 2016.

The Group has also reassessed the recoverability of various other outstanding receivables and, based on the current circumstances in each case, has provided additional amounts against heightened risks of non-recovery.

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. PROPERTY AND EQUIPMENT

	Land	Buildings	Leasehold Improvements	Telecomm- unications Equipment	Computer Equipment and Software	Office Equipment and Furniture	Vehicles	CWIP	Total
Cost		!							
January 1, 2016	274,710	1,221,544	833,648	32,938,344	4,359,270	499,024	3,046	811,810	40,941,396
Additions	1	3,692	5,180	1,456,805	425,343	1,258	l	324,508	2,216,786
Reclassifications		(75,019)	(7,545)	82,564	į.	l	l	ï	E
Transfers		6,403	!	360,621	6,665	}	ł	(376,689)	Ţ
Disposals	700	•	Ę,	1	(120)	! !	l	ł	(120)
As of September 30, 2016	274,710	1,156,620	831,283	34,838,334	4,794,158	500,282	3,046	759,629	43,158,062
Accumulated depreciation									
January 1, 2016	E	143,334	542,517	12,715,107	2,634,938	437,682	1,621	ř	16,475,1999
Depreciation for the period	3	36,115	49,771	1,945,990	411,158	15,373	322	ł	2,458,729
Reclassification	Ē	(2,706)	(056)	3,656	ł	ľ	i	1	1
Disposals	İ	1	*	4	(101)	ŀ	4	ł	(101)
As of September 30, 2016	1	176,743	591,338	14,664,753	3,045,995	453,055	1,943	1	18,933,827
Net book value As of September 30, 2016	274,710	779,877	239,945	20,173,581	1,748,163	47,227	1,103	759,629	24,224,235
As of September 30, 2015	274,710	877,103	268,909	19,572,408	1,666,468	67,536	1,149	1,052,893	23,781,176

During the nine months ended September 30, 2016, the Group has capitalized borrowing costs amounting to SR 65 million (period ended September 30, 2015; SR 103 million) and internal technical salaries amounting to SR 126 million (period ended September 30, 2015; SR 103 million).

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

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5. LICENSES' ACQUISITION FEES

	Mobile Telecom- munication services license	3G services license	Other	Total
Cost				
January 1, 2016	12,210,000	753,750	1,180,075	14,143,825
Additions	**		13,056	13,056
September 30, 2016	12,210,000	753,750	<u>1,19</u> 3,131	14,156,881
Accumulated amortization				
1 January 2016	5,453,518	336,169	327,925	6,117,612
Amortization for the period	361,955	22,370	64,719	449,044
September 30, 2016	5,815,473	358,539	392,644	6,566,656
Net book value				
September 30, 2016	6,394,527	395,211	800,487	7,590,225
September 30, 2015	6,877,134	425,040	846,044	8,148,218

6. LOANS AND NOTES PAYABLE

	<u>2016</u>	<u>2015</u>
Long-term loans	14,656,860	14,607,053
Less: current portion	_(8,036,581)_	_(14,607,053)
Non-current	6,620,279	(85)

The Group was in default due to non-compliance of certain financial covenants starting Q4, 2014 and consequently the entire loan was classified under current liabilities. Following its discussions with banks, on 29 December 2015 and during Q1 2016 the Group had reached an agreement to reset the financial covenants in connection with certain banks.

On 16 May 2016, the Group had signed waiver and amendment agreements with Export Credit Agencies (ECAs) related to Export Credit Finance arranged from EKN, Finnvera and EDC. As a result of this amendment the covenants with ECAs have been reset and the Group has now obtained waiver from all the banks and is in compliance with all the financial covenants related to its financing agreements.

As a result of the reset of all financial covenants, the classification and maturity profile of loans and notes payable as at September 30, 2016 is as explained below. The comparative figures are based on the assumption had the Group completed the reset of financial covenants as at September 30, 2015.

a) Classification of loans and notes payable:

	<u>2016</u>	<u>2015</u>
Loans and notes payable Less: current portion Non-current	14,656,860 (8,036,581) 6,620,279	14,607,053 (2,290,300) 12,316,753
b) Maturity profile of loans and notes payable:		
	<u>2016</u>	<u>2015</u>
Less than one year Between one to five years Over five years	8,036,581 6,394,511 225,768 14,656,860	2,290,300 9,847,250 2,469,503 14,607,053

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016 (All amounts in Saudi Riyals thousands unless otherwise stated)

LOANS AND NOTES PAYABLE (CONTINUED) 9

c) The details of Ioans and notes payable as at September 30, 2016 are as follows:

Other	terms													Utilization	period of	1.5 years,	repayment	period of	8.5 years	•													
	Total	Saudi	6,849	million								_	;	Saudi	Riyals	1,495	million										_						
Long- term	portion	Saudi Rivals	666	million									;	Saudi	Riyals	1,249	million																
Current	portion	Saudi Rivals	5,850	million									:	Saudi	Riyals	246	million																
	Period	Divided to five	and seven	years										10 years																			
Payment	terms	Semi-annual scheduled	installments,	with the first	installment	settled in	August 2012.	The last	installment is	due on 12	February 2019	74		Scheduled	installments																		
, and the second	Profit rate	Murabaha rate based on	SIBOR plus	a fixed profit	margin									Fixed rate	per annum																		
Utilized	amount	Saudi Rivals 10	billion										r cigir	OSD	512	million	(Saudi	Riyals	1,920	million)													
Principal	amount	Saudi Rivals 10	billion										201	OSD	644	million	(Saudi	Riyals 2.4	billion)														
	Currency	Saudi Rivals	,										. 4.51.1	US Dollars																			
Date	issued	Q1, 2012											2500	(3, 2013																			
Borrowing	purpose	Settling the outstanding	loan balances,	previously	obtained by	Mobily, and	financing the	Company's	capital	expenditures	and working	capital	requirements.	Acquiring	network	equipment	from Nokia	Siemens	Networks	(NSN) and	Ericsson to	upgrade and	enhance the	infrastructure	capabilities,	introduce new	technologies.	and strengthen	the Company's	competitivenes	s in the	business	segment
Гоап	nature	Long-term refinancing	facility	agreement	Sharia'	compliant							,	Long-term	financing	agreement	Sharia	compliant															
Borrowing	Company	Mobily											N 6. 1. 11	Mobily																			
7	Lender	Local banks Syndicated												Export	Credit	Agency of	Finland	(Finnvera) &	Swedish	Export	Credit	Corporation	(EKN)										

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

6. LOANS AND NOTES PAYABLE (CONTINUED)

Other	Utilization period of 1.5 years, repayment period of 8.5 years		
Total	Saudi Riyals 519 million	Saudi Riyals 1,413 million	Saudi Riyals 234 million
Long- term portion	Saudi Riyals 416 million	Saudi Riyals 1,273 million	Saudi Riyals 80 million
Current	Saudi Riyals 103 million	Saudi Riyals 140 million	Saudi Riyals 154 million
Períod	10 years	7.5 years	3 years
Payment terms	Scheduled installments	Scheduled installments	Semi-amual repayments
Profit rate	Fixed rate	Murabaha rate is based on SIBOR plus a fixed profit margin.	Fixed rate
Utilized	USD 174 million (Saudi Riyals 652 million)	Saudi Riyals 1.5 billion	USD 93.69 million (Saudi Riyals 351.34 million)
Principal amount	USD 451 million (Saudi Riyals 1,691 million)	Saudi Riyals 1.5 billion	USD 135 Million (Saudi Riyals 506.8 million)
Currency	USD Dollars	Saudi Riyals	US Dollars
Date issued	Q1, 2014	Q1, 2014	Q1, 2014
Borrowing purpose	Acquiring network equipment from Nokia Siemens Networks (NSN) and Ericsson to upgrade and enhance the infrastructure capabilities, introduce new technologies, and strengthen the Company's competitiveness in the business segment	Financing the Company's working capital requirements	Acquiring CISCO network equipment and software solutions
Loan	Long- term financing agreement Sharia' compliant	Long-term financing agreement Sharia' compliant	Vendor financing agreement
Borrowing Company	Mobily	Mobily	Mobily
Lender	Export Credit Agency of Finland (Finnvera) & Swedish Export Credit Corporatio n (EKN))	Saudi Investment Bank	CISCO Systems International

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENT (UNAUDITED) FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

6. LOANS AND NOTES PAYABLE (CONTINUED)

Γ			П	_	_	_																	!				
		Other	terms	Utilization	period of 2	years, and	repayment	period of 8.5 years																			
			Total	Saudi	Riyals 352	million			Saudi	Riyals 435	million												Saudi	Riyals	522 million		
	Long-	term	portion	Saudi	Riyals 308	million			,														Saudi	Riyals 445	million		
		Current	portion	Saudi	Riyals 44	million			Saudi	Riyals	435	million											Saudi	Riyals 80	million	_	
			Period	10.5 years					3 years														7 years				
			Payment terms	Semi-annual	repayments				One bulk	payment due on	26 June 2017												Semi-annual	scheduled	installments		
			Profit rate	Fixed rate per	annum				Murabaha rate	is based on	LIBOR plus a	fixed profit	margin										Murabaha rate	is based on	SIBOR plus a	fixed profit	margin
		Utilized	amount	USD 101	million	(Saudi	Riyals 377	million)	OSD	116	million	(Saudi	Riyals 436	million)									Saudi	Riyals 600	million		
		Principal	amount	USD 122	million	(Saudi	Riyals 458	million)	OSD	116 million	(Saudi	Riyals 436	million)										Saudi	Riyals	600 million		
			Currency	US Dollars					US Dollars														Saudi	Riyals			
		Date	issued	Q2, 2014					Q2, 2014														Q3, 2014				
		Borrowing	purpose	Acquiring a	telecom-	munication	devices and	equipment from Alcatel-Lucent	Financing the	uncovered	portion of the	agreements with	the Export Credit	Agency of	Finland	(Finnvera) and	the Swedish	Export Credit	Corporation	(EKN) and	Export	Development of Canada (EDC)	Financing its	working capital	requirements	•	
			Loan nature	Long-term	financing	agreement	Sharia'	compliant	Bilateral	long-term				compliant									Long-term	financing	agreement	Sharia"	compliant
		Borrowing	Company	Mobily				,	Mobily													1	Mobily				
			Lender	Export	Developme	nt of	Canada	(EDC)	Societe	Generale	Banque												Samba				

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6. LOANS AND NOTES PAYABLE (CONTINUED)

			Г					Г				Т					Г				_		_	т			-
	Other	terms																									
		Total	Saudi	Riyals 464	million			Saudi	Riyals	1,090	million	Saudi	Riyals 398	million			Saudi	Riyals 886	million					Saudi	Riyals	14,657	* *****
Long	term	portion	Saudi					Saudi	Riyals	457	million				million			Riyals						Saudi	Riyals	6,621	-
	Current	portion	Saudi	Riyals 51	million			Saudi	Riyals 633	million		Saudi	Riyals 100	million			Saudi	Riyals 200	million					Saudi	Riyals	8,036	
		Period	7 years					3 years				3.5 years					5 years	•									_
		Payment terms	Semi-annual	scheduled	installments			Sporadic	payments			Scheduled	payments				Semi-annual	scheduled	installments	where the last	installment is	due on 17	June 2018				
		Profit rate	Murabaha rate	is based on	SIBOR plus a	fixed profit	margin					Murabaha rate	is based on	SIBOR plus a	fixed profit	margin	Murabaha rate	is based on	SIBOR plus a	fixed profit	margin						
	Utilized	amount	Saudi	Riyals 500	million			Saudi	Riyals	1,090	million	Saudi	Riyals 400	million			Saudi	Riyals 1.5	billion								
	Principal	amount	Saudi	Riyals	500 million			Saudi	Riyals	1,090	million	Saudi	Riyals 400	million			Saudi	Riyals 1.5	billion								
		Currency	Saudi	Riyals				Saudi	Riyals			Saudi	Riyals				Saudi	Riyals									
	Date	issued	Q3, 2014									Q1, 2016					Q2, 2013										
	Borrowing	purpose	Financing its	capital expenditures	and working capital	requirements		Vendor financing	Ericson, Huawei,	Thales, CCS		Financing its	capital expenditures	and working capital	requirements		Settling outstanding	long-term loans in	addition to	financing the	subsidiary's	working capital	requirements				
		Loan nature	Long-term	financing	agreement	Sharia'	compliant	Vendor	Financing			Mid-term	financing	agreement	Sharia	compliant	Long-term	financing	agreement	Sharia*	compliant						
	Borrowing	Company	Mobily					Mobily				Mobily					Bayanat		_								
		Lender	Banque	Saudi	Fransi		_	Other debts	(promissory	notes and	discounted invoices)	Al-Rajhi	Bank				Local	banks	Syndicated								T-4-1

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7. STATUTORY RESERVE

In accordance with the Group's By-Laws, the Group establishes at every financial year end a statutory reserve by the appropriation of 10% of the annual net income until the reserve equals 50% of the share capital. This reserve is not available for dividend distribution.

8. (LOSS) / EARNINGS PER SHARE

(Loss) / earnings per share is calculated by dividing (loss) / income from main operations and net (loss) / income for the period by the weighted average number of issued shares of 770 million, as at September 30, 2016 and 2015.

9. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

9.1 Financial instruments

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value and cash flow commission rate risks and price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

Risk management is carried out by senior management under policies approved by the board of directors. Senior management identifies, evaluates and hedges financial risks in close co-operation with the Group's operating units. The most important types of risk are credit risk, currency risk and fair value and cash flow commission rate risks.

Financial instruments carried on the balance sheet include cash and cash equivalents, short-term investments, accounts receivable, due from a related party, short-term and long-term loans and notes payable, accounts payable, due to related parties and accrued expenses and other current liabilities. The particular recognition methods adopted are disclosed in the individual policy statements associated with each item. Significant accounting policies for financial assets and liabilities are set out in Note 2.

Financial asset and liability is offset and net amounts reported in the financial statements, when the Group has a legally enforceable right to set off the recognized amounts and intends either to settle on a net basis, or to realize the asset and liability simultaneously.

9.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Cash is placed with banks with sound credit ratings. The Group regularly updates its cash flow and, where appropriate, places any excess cash on short-term investments. The Group has two major customers representing 34% of total accounts receivables as at September 30, 2016 (35% as at September 30, 2015). The rest of the balances do not have significant concentration of credit risk, with exposure spread over a large number of counterparties and customers. The Group continues to review its credit policy in line with developments of its liquidity risk.

The credit assessment is being made to check the credit worthiness of major customers prior to signing the contract/accepting their purchase order. Accounts receivable are carried net of provision for doubtful debts.

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9. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

9.2 Credit risk (continued)

The credit quality of financial assets that are neither past due nor impaired are being assessed by reference to customers with appropriate and strong credit history, with minimal account defaults and where the receivables are fully recovered in the past. The Group recognizes provision for impairment of accounts receivables that are assessed to have a significant probability of becoming uncollectible and considering historical write-offs. Credit and Collection Operations provide inputs on the aging of the financial assets on a periodic basis.

9.3 Foreign currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Group's transactions are principally in Saudi Riyals and US Dollars.

The management closely and continuously monitors the exchange rate fluctuations. Based on its experience, the management does not believe it is necessary to hedge the effect of foreign exchange risks as most of the transactions are in Saudi Riyals and US Dollars.

9.4 Fair value and cash flow commission rate risk

Fair value and cash flow commission rate risks are the exposures to various risks associated with the effect of fluctuations in the prevailing commission rates on the Group's financial positions and cash flows. The Group's exposure to market risk for changes in commission rates relates primarily to the Group's borrowings which were acquired to finance working capital requirements and capital expenditures. These borrowings are re-priced on a periodic basis and expose the Group to cash flows commission rate risk. The Group's practice is to manage its commission cost through optimizing available cash and minimizing borrowings. When borrowing is necessary, tenor of borrowings is matched against the expected receipts. There is regular review of commission rates to ensure that the impact of such risk is mitigated.

9.5 Liquidity risk

Liquidity risk is the risk that an enterprise will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from an inability to sell a financial asset quickly at an amount close to its fair value. The management closely and continuously monitors the liquidity risk by performing regular review of available funds, present and future commitments, operating and capital expenditure. Moreover, the Group monitors the actual cash flows and matches the maturity dates of its financial assets and its financial liabilities.

9.6 Price risk

The Group is not exposed to equity securities price risk as it does not currently have significant investments in equity securities as at September 30, 2016.

9.7 Fair value

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in an arm's length transaction. As the Group's financial instruments are compiled under the historical cost convention differences can arise between the book values and fair value estimates. Management believes that the fair values of the Group's financial assets and liabilities are not materially different from their carrying values.

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(All amounts in Saudi Riyals thousands unless otherwise stated)

10. COMMITMENTS AND CONTINGENCIES

10.1 Commitments

The Group has capital commitments resulting from contracts for supply of property and equipment, which were entered into and not yet executed at the consolidated interim balance sheet date in the amount of Saudi Riyals 2.7 billion as at September 30, 2016 (September 30, 2015: Saudi Riyals 7.3 billion).

10.2 Contingent liabilities

The Group had contingent liabilities in the form of letters of guarantee and letters of credit amounting to Saudi Riyals 637 million as at September 30, 2016 (September 30, 2015 Saudi Riyals 434 million).

The CITC's violation committee has issued several penalty resolutions against the Group which the Group has opposed to in accordance with the Telecom regulations. The reasons of issuing these resolutions vary between the manner followed in issuing prepaid SIM Cards and providing promotions that have not been approved by CITC and/or other reasons.

Multiple lawsuits were filed by the Group against CITC at the Board of Grievances in order to oppose to such resolutions of the CITC's violation committee in accordance with the Telecom regulations, as follows:

- There are (355) lawsuits filed by the Group against CITC amounting to Saudi Riyals 647 million as of September 30, 2016.
- The Board of Grievance has issued (179) preliminary verdicts in favor of the Group voiding (179) resolutions of the CITC's violation committee with a total penalties amounting to Saudi Riyals 451 million as of September 30, 2016.
- Some of these preliminary verdicts have become conclusive (after they were affirmed by the appeal court) cancelling penalties with a total amounting to Saudi Riyals 342 million as of September 30, 2016.

In addition, 17 legal cases were filed by the Group against CITC in relation to the mechanism of calculating the governmental fees and other subjects in which (11) of them are specifically related to the governmental fees as of September 30, 2016. The Group received final judgments in its favor in four of these cases. The remaining cases are still being adjudicated before the Board of Grievance.

The Group received additional claims from CITC during 2016 for which it has provided additional Saudi Riyals 118 million during the period ended September 30, 2016 believing that to be an appropriate estimate of the amounts that it may ultimately have to pay to settle such claims.

The Group is subject to litigation in the normal course of business. Management and Directors believe that it has adequate and sufficient provision based on the status of these litigations as of September 30, 2016.

Furthermore, there are 167 lawsuits filed by some of the shareholders against the Group before the Committee for the Resolutions of Security Disputes and still being adjudicated by such committee. The Company has received (37) preliminary verdicts and (107) final verdicts in its favor in these lawsuits and (12) cases have been either dismissed or abandoned and (11) cases are on-going as of September 30, 2016.

The Group has filed its zakat returns with GAZT for the years through 2015 and settled its zakat thereon. During the period ended September 30, 2016, the Group has submitted adjusted zakat returns for the year 2013 and 2014, as a result of the restatements of the financial statements for the said years, and has partially reversed the excess zakat previously paid to GAZT.

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NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

FOR THE THREE AND NINE-MONTH PERIODS ENDED September 30, 2016

(All amounts in Saudi Riyals thousands unless otherwise stated)

10. COMMITMENTS AND CONTINGENCIES (CONTINUED)

10.2 Contingent liabilities (Continued)

The Group has finalized its Zakat status and obtained the final Zakat assessments for the years until 2006. The Group has received Zakat assessments for the years 2007 through 2011 that showed additional zakat and withholding tax assessments of Saudi Riyals 317 million and Saudi Riyals 237 million, respectively, which have been objected by the Group at the Preliminary and Higher Appeal Committees.

During the period, the Preliminary Appeal Committee issued its ruling on certain zakat and withholding tax matters and those decisions issued against the Group have been objected at the Higher Appeal Committee. Management believes that it has sufficient grounds to contest the matters included in the assessments and the eventual outcome of the appeal process will not result in any significant liability.

11. SEGMENT INFORMATION

The Group's operations are substantially comprised of mobile telecommunication services of which the consumer, business and other segments represent 82.78% and 17.22% respectively, of the Group's revenues for the year ended September 30, 2016 (September 30, 2015: 79.20% and 20.80%, respectively). The Group views its assets and liabilities on an integrated basis without segregation for each operational segment. Furthermore, all of the Group's operations are principally conducted in the Kingdom of Saudi Arabia.

12. RECLASSIFICATIONS

The following are significant comparative amounts that have been reclassified to conform to the current period's presentation:

	Balances	Balances
	previously reported	reclassified
	September 30,	September 30,
Balance sheet	<u>2015</u>	2015
Prepaid expenses and other assets	3,174,490	1,665,189
Property and equipment	23,677,953	23,781,176
Capital advances		1,406,078
Accrued expenses and other liabilities	5,603,923	5,548,175
Zakat provision	**	55,748

	Amounts for period ended S		Amounts for period ended 20	-
	previously		previously	
Income statement	<u>reported</u>	Reclassified	reported	Reclassified
Revenues	3,685,136	3,700,080	10,896,744	10,936,471
Cost of services and sales	(1,528,343)	(1,675,051)	(4,890,183)	(5,112,365)
General and administrative expenses	(984,363)	(852,608)	(3,031,059)	(2,848,604)

The Group's management believes that the reclassifications shown above more accurately reflect the Group's financial position and results of operations for the previous periods.